

To: The Honorable Mayor and City Council

From: Shannon Graham, Purchasing Manager
Purchasing Department



Date: July 14, 2015

RE: A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, APPROVING THE CITY ADMINISTRATION'S AWARD TO THE BANCORP, AS THE LOWEST RESPONSIVE-RESPONSIBLE CONTRACTOR TO FURNISH ALL MATERIALS, EQUIPMENT, SUPERVISION AND SERVICES REQUIRED FOR THE POLICE DEPARTMENT VEHICLE LEASING IN ACCORDANCE WITH THE TERMS, CONDITIONS, AND SPECIFICATIONS CONTAINED IN THE INVITATION TO BID NO. 20-03-15 POLICE VEHICLE LEASING; AND FURTHER AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT REQUIRED TO LEASE THE VEHICLES, IN THE APPROXIMATE AMOUNT OF ONE MILLION FIFTY SEVEN THOUSAND NINE HUNDRED AND NINETY THREE DOLLARS AND NINETY-TWO CENTS (\$1,057,993.92) FOR THREE YEAR (36-MONTH) LEASE TO PURCHASE; THREE HUNDRED FIFTY TWO THOUSAND SIX HUNDRED SIXTY FOUR DOLLARS AND SIXTY FOUR CENTS (\$352,664.64) ANNUALLY; PROVIDING FOR AN EFFECTIVE DATE AND FOR ALL OTHER PURPOSES.

RECOMMENDATION

Recommendation to award The Bancorp for ITB 20-03-15, Police Vehicle Leasing Services for a one year term, with two one year renewals authorizing execution of the 36 month term lease agreement.

The Police Department is requesting to lease twenty-five (25) vehicles (23 - 2016 Ford Utility Police Interceptors , 1 - 2016 Ford Sedan Police Interceptor, and 1 - Ford Transit 250), in the first year for a total three year cost of \$1,057,993.92 (\$352,664.64 annually). The funding for the vehicles is being paid from the Fleet Vehicle Replacement Fund and from the Reserve Fund.

BACKGROUND

The Police Department leases vehicles for investigations pertaining to vice, narcotics and organized crime. The contract allows for variety and classes of vehicles for the Police Department to choose from.

The Bancorp provides leasing services to various municipalities within the State of Florida. The Purchasing Department contacted the vendor for pricing. The pricing offered to the City of North Miami are within similar price ranges offered to the City of Groveland for the leasing of vehicles.

The City advertised Invitation to Bid 20-03-15 on 3/15/2015 and opened on 4/16/2015. The Bancorp is the sole responsive, responsible bidder.

ATTACHMENTS

ITB Tabulation

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA, AUTHORIZING THE CITY MANAGER TO DO ALL THINGS NECESSARY TO NEGOTIATE AND EXECUTE A POLICE VEHICLE LEASE-TO-PURCHASE AGREEMENT WITH BANCORP BANK WITH A TERM OF THIRTY-SIX (36) MONTHS, FOR THE INITIAL LEASE-PURCHASE OF TWENTY THREE (23) 2016 FORD UTILITY POLICE INTERCEPTORS, ONE (1) 2016 FORD SEDAN POLICE INTERCEPTOR AND ONE (1) 2016 FORD TRANSIT 250, RESERVING THE OPTION OF TWO (2) ONE-YEAR RENEWALS TO INCLUDE ADDITIONAL VEHICLES FOR LAW ENFORCEMENT USE BY THE NORTH MIAMI POLICE DEPARTMENT, AT AN AGGREGATE COST OF ONE MILLION FIFTY-SEVEN THOUSAND NINE HUNDRED NINETY-THREE DOLLARS AND NINETY-TWO CENTS (\$1,057,993.92) PAYABLE FROM THE FLEET VEHICLE REPLACEMENT FUND AND RESERVE FUND IN THREE (3) YEARLY INSTALLMENTS, IN ACCORDANCE WITH THE TERMS, CONDITIONS AND SPECIFICATIONS CONTAINED IN THE INVITATION TO BID POLICE VEHICLE LEASING ITB NO. 20-03-15; PROVIDING FOR AN EFFECTIVE DATE AND FOR ALL OTHER PURPOSES.

WHEREAS, the City of North Miami ("City") is in need of replenishing the Police Department's vehicle fleet as a crucial element for the provision of law enforcement services, vital to the preservation of the public health, safety and welfare; and

WHEREAS, in April 16, 2015, City administration advertised *Invitation to Bid Police Vehicle Leasing ITB No. 20-03-15* ("ITB"), seeking competitive bidders for the lease-purchase of vehicles to replenish the existing Police Department's aging fleet; and

WHEREAS, in response to the ITB, Bancorp Bank ("Bancorp") was selected by City administration as the most responsive-responsible bidder, demonstrating qualifications that were the most advantageous to the City in the provision of Police Vehicles; and

WHEREAS, Bancorp has manifested the capability and willingness of providing the City a lease-to-purchase agreement with a term of thirty-six (36) months ("Lease-Purchase Agreement") for the following initial lease-purchase of: twenty three (23) 2016 Ford Utility Police Interceptors, one (1) 2016 Ford Sedan Police Interceptor and one (1) 2016 Ford Transit 250 ("Police Vehicles"),

reserving the option of two (2) one-year renewals to include additional vehicles for law enforcement use by the North Miami Police Department; and

WHEREAS, the Police Vehicles will be placed for law enforcement use by the North Miami Police Department, at an aggregate cost of One Million Fifty-Seven Thousand Nine Hundred Ninety-Three Dollars and Ninety-Two Cents (\$1,057,993.92) payable from the Fleet Vehicle Replacement Fund and Reserve Fund, in accordance with the terms, conditions and specifications contained in the ITB; and

WHEREAS, the Lease-Purchase Agreement will be payable in three (3) equal installments of Three Hundred Fifty-Two Thousand Six Hundred Sixty-Four Dollars and Sixty-Four Cents (\$352,664.64) per year; and

WHEREAS, the City administration respectfully requests that the Mayor and City Council authorize the City Manager to negotiate and execute a Lease-Purchase Agreement for the stated purpose; and

WHEREAS, the Mayor and City Council find the lease-purchase of Police Vehicles needed to continue the important mission of the North Miami Police Department to preserve property and to protect and serve all members of the public, is in the best interest of the City.

NOW THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF NORTH MIAMI, FLORIDA:

Section 1. Authority of City Manager. The Mayor and City Council of the City of North Miami, Florida, hereby authorize the City Manager to do all things necessary to negotiate and execute a Police Vehicle Lease-to-Purchase Agreement with Bancorp Bank with a term of thirty-six (36) months, for the initial lease-purchase of twenty-three (23) 2016 Ford Utility Police Interceptors, one (1) 2016 Ford Sedan Police Interceptor and one (1) 2016 Ford Transit 250, reserving the option of two (2) one-year renewals to include additional vehicles for law enforcement use by the North Miami Police Department, at an aggregate cost of One Million Fifty-Seven Thousand Nine Hundred Ninety-Three Dollars and Ninety-Two Cents (\$1,057,993.92) payable from the Fleet Vehicle Replacement Fund and Reserve Fund in three (3) yearly installments, in accordance with the terms, conditions and specifications contained in the *Invitation to Bid Police Vehicle Leasing ITB No. 20-03-15*.

Section 2. Effective Date. This Resolution shall become effective immediately upon adoption.

PASSED AND ADOPTED by a _____ vote of the Mayor and City Council of the City of North Miami, Florida, this ___ day of _____, 2015.

DR. SMITH JOSEPH
MAYOR

ATTEST:

MICHAEL A. ETIENNE, ESQ.
CITY CLERK

APPROVED AS TO FORM
AND LEGAL SUFFICIENCY:

ROLAND C. GALDOS, ESQ.
INTERIM CITY ATTORNEY

SPONSORED BY: CITY ADMINISTRATION

Moved by: _____

Seconded by: _____

Vote:

Mayor Smith Joseph, D.O., Pharm. D.
Vice Mayor Carol Keys, Esq.
Councilman Scott Galvin
Councilman Philippe Bien-Aime
Councilman Alix Desulme

_____ (Yes) _____ (No)
_____ (Yes) _____ (No)
_____ (Yes) _____ (No)
_____ (Yes) _____ (No)
_____ (Yes) _____ (No)